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BUSINESS SKILLS

If your team is looking to take its skills to the next level and develop leaders, these courses will come in handy. This catalog features more than 170 training courses on leadership, management skills, strategic thinking, and much more.

- · Active Shooter and Other Acts of Targeted Violence
- · Advanced Management Skills
- · A Leaders Guide to Decision Making
- · An Effective Leader's Guide to Time Management
- · An Entrepreneur's Guide to Networking
- · Appraising Performance
- · Basic Business Finance
- · Better Business Writing
- · Brain Bites Email Management
- · Brain Bites Organizing Your Files
- · Building Leadership Capability
- · Business Communication Fundamentals
- · Business Dining Etiquette
- · Characterizing Conflict
- · Coaching with Confidence
- · Communicating to Your Manager
- · Communicating Up Health Check
- · Company Layoffs and Downsizing
- · Conflict Resolution
- · Corporate Culture Changes
- · Craft Clear and Concise Messages
- Creating a Code of Conduct
- Creating Performance Standards
- Critical Thinking and Problem Solving
- · Cross-Generational Teams
- · Delegating Health Check
- · Describing the Work Habit
- · Determining Training or Coaching
- · Developing Generations
- Developing Leadership and Transitioning into Management
- · Developing Performance Goals and Standards Health Check
- · Developing Your Leadership Style
- · Disciplining Problem Performance
- · Discrimination Prevention
- Effective Delegation Overview
- · Effective Discipline Health Check
- · Effective Presentation Skills
- · Elements of Change
- · Email Etiquette
- Empathizing

- · Employee Discipline
- Employee or Independent Contractor: The Risk of Misclassification of Employees
- · Empowering Leadership
- · Encourage Participation
- · Energy Management: Exercise, and Safety
- · Enhance Self-Esteem
- · Essential Skills of Leadership Health Check
- · Essentials of I-9 Compliance
- · Everyone is a Leader
- · Execution Strategies
- · Facilitating Meetings and Groups
- · Feedback and Counseling
- · Financial Management 1: Negotiating Contracts
- Financial Management 2 & 3: Pricing for Profits, Generating Cash and Getting Paid
- · Financial Management 4: Accounting & Cash
- · Financial Management 5: Strategic Planning & Budgeting
- Financial Management 6 & 7: Financial Controls, Monitoring & Project Budgeting
- · Financial Management 8: Controlling Labor Costs
- · Financial Management 9: Purchasing
- · Focus on Behavior
- · Fundamentals of Business Crisis Management
- · Get It Done: Managing Email
- · Get It Done: Sharing Calendars
- · Get SMARTER with Goals
- · Giving Feedback that Gets Results
- · Handling Complaints Using Active Listening
- · Health Check
- · Healthy Practices: Nutrition, Exercise, and Safety
- · Identifying Conflict Behaviors
- · Identifying Problems and Causes
- · Impactful Feedback
- · Improving Work Habits Health Check
- · Inspiring Excellence
- · Internet and Computer Policy
- · Interviewing Skills for Employees
- · Introduction to Management
- · Issues in Delegating

- · It's my Job! Career Growth
- · Keeping Employees Energized
- · Keep Ownership with the Team Member
- · Knowledge Management
- · Know Your Conflict Behavior
- · Lead Effective Meetings
- · Leadership Challenges
- · Leadership Dynamics
- · Leading and Communicating as a Manager
- · Leading Silents and Boomers
- · Lead with Strengths
- Listening
- · Making an Impact as a Manager
- · Making Humor Work at Work
- · Managing a Millennial
- · Managing Complaints Health Check
- · Managing Contractors and Temporary Employees
- · Managing Generation X
- · Managing Stress at Work
- · Managing Technical Professionals
- · Managing the Development of Technical Professionals
- · Managing Up: Strengthening Relationships
- · Mastering Coaching Existing Skills
- · Mastering Communicating Up
- · Mastering Delegating
- Mastering Developing Performance Goals and Standards
- · Mastering Effective Discipline
- · Mastering Essential Skills of Communicating
- · Mastering Essential Skills of Leadership
- · Mastering Improving Work Habits
- · Mastering Managing Complaints
- Mastering Providing Performance Feedback
- Mastering Resolving Conflicts
- · Mastering Supporting Change
- · Mastering Training New Skills
- · Meetings That Get Results
- · Motivating Employees
- Multi-Generational Leadership (GenX and Next)
- · Negativity in the Workplace
- · Nonverbal Behavior
- · Performance Issue or Poor Work Habit?
- · Powerful Presentations
- · Preventing Problems
- · Pricing as a Professional
- Providing Performance Feedback Health Check
- · Providing Verbal Performance Feedback
- Providing Written Performance Feedback
- · Reactions to Change

- · Resolving Conflicts Health Check
- · Responding to Team Member Reactions
- · Rewarding Peak Performers
- Smart Health: Sleeping How to Ensure You Are Well-Rested & Energized
- · Strategic Brand Management
- · Successful Communication and Process Management Skills
- Successful Negotiation
- · Supporting Change Health Check
- · Taking Control as a Manager
- · Taking Disciplinary Action
- · Team Member Messages
- · The 3 Phases of Change
- · The Art of Negotiation
- · The Change Process
- · The Difficulties of Managing Complaints
- · The Disciplinary Process and Documentation
- · The Power of One Taking Accountability
- The Power of Performance Feedback
- · The Power of Vision
- The Risk of Misclassification of Employees & Essentials of I-9 Compliance (RV-PGM144)
- · The Value of Planning
- · The Work of Leaders
- · Transition to Leadership
- · Turning Ideas into Actions
- · What to Delegate
- · Workforce Generations
- Work Life Balance
- · Your Manager's Communication Style
- · Your Path to Coaching Existing Skills
- · Your Path to Communicating Up
- · Your Path to Delegating
- · Your Path to Developing Performance Goals and Standards
- · Your Path to Effective Discipline
- · Your Path to Improving Work Habits
- · Your Path to Managing Complaints
- · Your Path to Providing Performance Feedback
- · Your Path to Resolving Conflicts
- · Your Path to Supporting Change
- · Your Path to Training New Skills

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EMERGENCY MEDICAL SERVICES

Vector Solutions offers a comprehensive catalog of online EMS continuing education courses that are accepted in most states. Our courses allow first responders, EMT-Basics, EMTIntermediates and EMT-Paramedics to complete their continuing education requirements in an engaging and easyto-use format.

- · Abdominal Trauma Advanced
- · Abdominal Trauma Basic
- · Acute Coronary Syndromes
- · Acute Respiratory Distress Syndrome Advanced
- · Advanced Airways: Intubation and Beyond (2 hours)
- · Airway Management Advanced (2 hours)
- · Airway Management Basic
- · Allergic Reaction Management
- · Allergies and Anaphylaxis Advanced
- · Allergies and Anaphylaxis Basic
- · Altered Mental Status Advanced
- · Altitude Emergencies
- · Altitude Illness
- · Altitude Illness Advanced
- · Amputation Injuries Advanced
- · Aquatic Emergencies
- Assessing the Patient with Major Trauma
- Assessment, Treatment and Transport of Morbidly Obese Patients
- Assessment, Treatment and Transport of Morbidly Obese Patients Advanced
- · Assessment and Treatment of Submersion Injuries
- Assessment and Treatment of Submersion Injuries Advanced
- · Asthma Advanced
- Asthma Part 1
- Asthma Part 2
- Back Injury Prevention
- · Bariatric Patients
- · Behavioral Emergencies Advanced
- · Behavioral Emergencies Basic
- · Bleeding and Shock Advanced
- · Bleeding and Shock Basic
- Blind Nasotracheal Intubation
- Bomb Blast Injuries Advanced
- Burn Management Advanced
- · Burn Management Basic
- · Calcium Channel Blocker Overdose
- · Calcium Channel Blocker Overdose Advanced

- Capnography
- · Carbon Monoxide Poisoning
- · Cardiac Emergencies Advanced
- · Cardiac Emergencies Basic
- · Cardiovascular Anatomy & Physiology Review
- · Cervical Spine Injuries Part 1 Advanced
- · Child Abuse: An EMS Professionals Role & Responsibilities
- Child Abuse: An EMS Professionals Role & Responsibilities Advanced
- · Child Abuse: EMS Roles & Responsibilities
- · Clinical Decision-Making
- · CNS Injuries Advanced
- · CNS Injuries Basic
- · Common Infectious Pathogens
- · Communication and Documentation
- · Complementary and Alternative Medicine Advanced
- · Complementary and Alternative Medicine Basic
- · Complete Resuscitation: Integrating Post-Care Advanced
- · Confined-Space Entry
- · Crime Scene Awareness
- Cultural Diversity for EMS Providers
- · Cyanide Poisoning
- · Cyanide Poisoning Advanced
- · Date Rape Drugs
- · Death and Dying Advanced
- Dementia
- · Dementia: Overview, Assessment, and Care
- · Dementia Advanced
- · Detailed Physical Exam
- · Diabetic Ketoacidosis Advanced
- · Diet & Nutrition
- · Disease Conditions of Chronic Alcoholism Advanced
- Driving Safety
- · Ecstasy Abuse Management
- · Ecstasy Abuse Management Advanced
- · Emergency Care for Lightning Strike Victims Advanced
- · Emergency Responder Rehabilitation for the EMT
- Emergency Responder Rehabilitation for the Paramedic Advanced

- · Emergency Response to Terrorism (Modules 1-4)
- · EMS Response for COVID-19 (PPE, Decon, and Transport)
- · EMSC Pediatric Seizure
- · Endocrine System Emergencies Advanced
- · Environmental Emergencies Advanced
- · Environmental Emergencies Basic
- Epilepsy
- Ethics for the EMS Provider (BLS)
- · Femur Fractures
- · Fetal Trauma from Motor Vehicle Collisions (ALS)
- · Fire & EMS Grant Writing
- First Responder Operations Level Refresher (Modules 1-4)
- Functional Approach to Physical Fitness for Emergency Responders
- Fundamentals of 12 Lead ECG Operation and Interpretation
- · General Science Advanced
- · Geriatric Assessment Challenges
- · Geriatric Behavioral Emergencies
- · Geriatric Emergencies Advanced
- · Geriatric Emergencies Basic
- · Geriatric Hip Injuries
- · Grey Area Calls
- · Gunshot Wounds
- · H1N1 (Swine Flu)
- · HazMat Medical Emergencies Advanced
- · Head and Facial Injuries Advanced
- · Health & Wellness
- · Heat Illness and Emergencies
- Hematology
- · HIPAA Awareness
- Hip Fractures
- Hip Fractures Advanced
- HIV/AIDS Awareness
- · Hypothermia Assessment and Treatment
- · Hypothermia Assessment and Treatment Advanced
- Immunology
- · Incident Command
- · Infectious Disease Control
- · Injuries and Infections of the Eye
- · Intraosseous Infusion Advanced
- · Introduction to Capnography Advanced
- · Introduction to Hazardous Materials
- Intro to Arrhythmias: Escape Rhythms and Premature Complexes
- · Intro to Arrhythmias: Tachy-arrhythmias and Fibrillation
- Kinematics of Trauma
- Management of Cervical Spine Injuries on Athletics Part 2 Advanced

- · Managing Cardiac Arrest: During and After Resuscitation
- · Managing Chronic Care Patients
- · Managing Multiple Casualty Incidents
- · Mechanics of Breathing
- · Medical, Ethical, and Legal Issues
- Medical Extrication & Rescue
- · Medication Errors
- Methamphetamine
- · MRSA Infections
- · Musculoskeletal Injuries Advanced
- · Musculoskeletal Injuries Basic
- · Myths and Realities of Drug Seeking Behavior Advanced
- · Myths and Realities of Drug Seeking Behavior Basic
- · Narcotics Overdose for the EMT
- · Neonatology Advanced
- · Non-Traumatic Abdominal Injuries
- · Non-Traumatic Chest Pain
- · Nose Bleeds
- · Obsterical Emergencies Advanced (2 hours)
- · Obstetrical Emergencies Advanced (2 hour)
- · Obstetrical Emergencies Basic
- · Operating an AED
- · Orotracheal Intubation
- · Over the Counter Drug Overdoses Advanced
- · Pain Management
- · Pain Management Advanced
- · Pain Transmission, Perception, and Assessment
- · Pain Transmission, Perception, and Assessment Advanced
- · Paramedic Advanced
- · Patient Abuse and Assault
- · Patient Assessment Advanced
- · Patient Assessment Basic
- · Patient Care Report Essentials
- · Patient Care Report Essentials Advanced
- · Patients with Special Challenges
- · Patient Refusal
- · Pediatric Airway Management
- · Pediatric Airway Management Advanced
- · Pediatric Assessment
- · Pediatric Assessment Part 1
- · Pediatric Assessment Part 2
- · Pediatric Burns Advanced
- · Pediatric Cardiac Arrest Advanced
- · Pediatric Cardiac Emergencies Advanced
- · Pediatric Cardiac Emergencies Basic
- · Pediatric Emergencies Advanced
- Pediatric Emergencies Basic
- · Pediatric Fever for the EMT

- · Pediatric Fever for the Paramedic Advanced
- · Pediatric Fluid and Airways Advanced
- · Pediatric Ingestions Advanced
- Pediatric Respiratory Emergencies: Upper Airway for the EMT
- Pediatric Respiratory Emergencies: Upper Airway for the Paramedic Advanced
- Pediatric Shock Advanced (2 hours)
- · Pediatric Trauma Advanced
- · Pelvic Fractures Advanced
- · Pharmacology & Drug Administration
- · Pharmacology Advanced
- · Pharmacology Basic
- · Pharmacology Special Considerations
- · Pharmacology Special Considerations Advanced
- · Poisoning and Overdose
- · Poisons and Toxins Part 1
- · Poisons and Toxins Part 1 Advanced
- · Poisons and Toxins Part 2
- · Poisons and Toxins Part 2 Advanced
- · Prehospital Pulmonary Embolism Care
- · Protecting Yourself from Influenza
- · Rapid Secondary Assessment
- Recognition and Management of Over the Counter Drug Overdoses
- · Recognition and Treatment of Foot Injuries Advanced
- · Renal Failure Advanced
- · Respiratory Emergencies Advanced
- · Respiratory Emergencies Basic
- · Respiratory System A&P Review
- · Response to Mass Casualty Incidents
- · Response to Mass Casualty Incidents Advanced
- Right to Know (Hazard Communication)
- · Safe Transportation of the Pediatric Patient
- Sepsis
- · Sepsis Advanced
- · Shock and Shock Management
- · Slips, Trips and Falls
- · Special Challenges in Patient Assessment
- Spinal Cord Injuries
- · Sports Medicine for EMS
- · Stroke Assessment & Treatment
- · Stroke Assessment & Treatment Advanced
- · Suctioning the Patient Airway
- Sudden Infant Death Syndrome (SIDS)
- Supplemental Oxygen
- TCA Overdose
- · TCA Overdose Advanced

- · The Human Body Part 1: Critical Systems
- · The Human Body Part 1: Critical Systems Advanced
- The Human Body Part 2: Other Systems
- · The Human Body Part 2: Other Systems Advanced
- · Therapeutic Communications
- Thoracic Emergencies Advanced
- Thoracic Emergencies Basic
- · Toxicology and Substance Abuse Advanced
- · Tracheostomies Advanced
- · Traumatic Head and Brain Injuries Advanced
- · Traumatic Injury During Pregnancy
- Understanding and Restraining Patients with Excited Delirium
- Understanding and Restraining Patients with Excited Delirium Advanced
- · Understanding the Basics of ECGs
- · Unstable Pelvic Fractures
- · Weapons of Mass Destruction An Intro to WMD Agents
- · Workplace Stress

EMERGENCY VEHICLE OPERATIONS



Vector Solutions' course catalog features Emergency Vehicle Operator courses that offer departments a convenient, easy-touse, and time-saving solution to reduce motor vehicle losses, one of the costliest but least addressed losses in the workplace.

- · Accidents & Emergencies for Emergency Vehicle Operators
- Adjusting to Changing Conditions for Emergency Vehicle Operators
- · Dangers of Speeding for Emergency Vehicle Operators
- Defensive Driving Strategies for Emergency Vehicle Operators
- · Distracted Driving for Emergency Vehicle Operators
- · Driver Safety Orientation for Emergency Vehicle Operators
- · Emergency Vehicle Characteristics
- · Emergency Vehicle Intersection Safety
- · Emergency Vehicle Operations
- Fleet Program Vehicle Safety and Security for Emergency Vehicle Operators
- Impaired Driving for Emergency Vehicle Operators
- · Intersection Safety for Emergency Vehicle Operators
- · Legal Considerations for Emergency Vehicle Operators
- · Safe Backing for Emergency Vehicle Operators
- · Seat Belt & Airbag Safety for Emergency Vehicle Operators
- Securing Materials for Transportation for Emergency Vehicle Operators
- Vehicle Inspection and Maintenance for Emergency Vehicle Operators

FIRE



Vector Solutions' course catalog delivers more than 250 hours of recertification courses for emergency responders. Courses based on the NFPA codes and standards, including NFPA 1001, 1021 and the 1500 Series. Courses also cover wildland fire, response to terrorism and much more.

- · Assembly Occupancy Fire and Life Safety Inspection
- · Building Construction
- · Carbon Monoxide
- · Customer Service for Fire Department Personnel
- · Customer Service for Fire Department Personnel
- Emergency Response to Terrorism (Modules 1-4)
- Ethics
- · Fire & EMS Grant Writing
- · Fire Alarm Systems
- · Firefighter Rehabilitation (Modules 1 and 2)
- · Fire Industry Driver Intersection Safety
- · Fire Industry Driver Operator
- · Fire Industry Introduction to Wildland Fire Behavior
- · Fire Prevention and Public Education
- · Fire Service Health & Safety (Part 1)
- · Fire Service Health & Safety (Part 2)
- · First Responder Hybrid Vehicle Incidents
- First Responder Operations Level Refresher(Modules 1-4)
- · High Rise Fire and Life Safety Inspection
- · How to Read a Building
- · Leadership and Ethics
- Maximizing Your Volunteer Firefighter Recruitment Efforts with an Effective Open House
- NFPA 1 & NFPA 101 for Florida (Modules 1-4)
- NFPA 1041 Instructors Training (Parts 1-3)
- NFPA 1403 Live Fire Training Evolutions
- NFPA 1584 Firefighter Rehabilitation
- · NFPA 1851 Cancer-Related Risks of Firefighting
- NFPA 3000: Standard for Preparedness and Response to Active Shooter and/or Hostile Events
- · Portable Extinguishers: Types and Usages
- · Retention and Recruitment in the Fire Service and EMS
- · Rope, Rope Rescue, Knots
- RT-130 Annual Wildland Fire Safety Refresher (Modules 1–4)
- S-190 Introduction to Wildland Fire Behavior (Modules 1-4)
- · School Fire and Life Safety Inspection
- · Water Supply

NFPA 1001 SERIES I FIREFIGHTER I & II

Vector Solutions has a complete library of Firefighter I & II awareness and refresher level courses based on NFPA codes and standards.

- · Building Construction
- · Fire Behavior
- · Fire Control
- · Fire Department Communications
- · Fire Detection, Alarm & Suppression Systems
- · Firefighter Health and Safety
- · Firefighter Orientation and Safety
- · Firefighter Personal Protective Equipment
- · Firefighting Foams
- Fire Hose
- · Fire Prevention and Public Education
- · Fire Streams
- · Forcible Entry into a Structure
- · Ground Ladders
- · Loss Control
- · Portable Extinguishers
- · Protection of Evidence of Fire Origin & Cause
- · Rescue and Extrication
- · Self-Contained Breathing Apparatus
- Vehicle Extrication
- Ventilation
- · Water Supply

NFPA 1021 SERIES I COMPANY OFFICER

Vector Solutions has developed a complete line of company officer awareness and refresher level courses based on NFPA codes and standards.

- · Action Plan Implementation
- · Assuming the Role of Company Officer
- Budgeting
- · Community Awareness
- · Company-Level Training
- · Elements of Supervision and Management
- · Fire and Life Safety Inspections

- · Fire Department Communications
- · Fire Department Structure
- · Firefighter Safety and Health
- · Fire Investigation
- · Government Structure
- · Incident Response Safety
- · Incident Scene Communications
- · Incident Scene Management
- · Information Management
- · Labor Relations
- · Leadership as a Group Influence
- · Legal Responsibilities and Liabilities
- · Pre-Incident Planning
- · Professional Ethics
- · Public Education Programs

NFPA 1410 SERIES

Vector Solutions' NFPA 1410 training series illustrates the most commonly practiced fireground evolutions. These video-based courses are written to the NFPA firefighter training standard.

- Evolution 1
- · Evolution 2
- · Evolution 3
- Evolution 4
- Evolution 5
- Evolution 6
- Evolution 7
- Evolution 8
- Evolution 9
- Evolution 10
- Evolution 11
- Evolution 12
- Evolution 13
- Evolution 14

NFPA 1500 SERIES

This series of courses is designed specifically for the fire industry and meets the NFPA 1500 code requirements. These courses were developed in conjunction with the NFPA, and specific content experts at the NFPA participated in their creation.

- Advanced HAZWOPER Awareness (Modules 1-4)
- · Bloodborne Pathogens Safety
- · Combustible & Flammable Liquids
- · Compressed Gas Safety
- Confined Space Entry
- · CPR Academic
- Driving Safety
- · Hazard Communication

- · HAZMAT Spill Prevention & Control
- · HAZMAT Transportation
- · Laboratory Safety
- · Materials Handling, Storage, Use & Disposal
- · Personal Protective Equipment
- · Post-Traumatic Stress Disorder (PTSD) in the Fire Industry
- · Respiratory Protection
- · Welding Safety

ARFF TRAINING

Vector Solutions is pleased to offer valuable training for airport firefighters. The 17-course bundle delivers 13 hours of training featuring video- and scenario-based lessons.

- · Adapting and Using Structural Equipment
- · Aircraft Cargo Hazards (Parts 1-2)
- · Aircraft Familiarization
- · Aircraft Rescue Emergency Communications
- · Airport Rescue And Firefighting Ops
- · Application of Extinguishing Agents (Parts 1-4)
- · Aviation Incident Response/Crash Rescue Management
- · Command and Control of Aircraft Incidents
- Emergency Aircraft Evacuation
- · Out of the Blue
- · Personnel Safety
- · Vehicle Rescue
- · Water Rescue



HUMAN RESOURCES

Vector Solutions' Human Resources courses are designed to supplement the course catalog by providing training that is relevant and essential to all employees. Courses covering Employment Practices for Supervisors cover issues encountered in the workplace for individuals tasked with making employment decisions, including issues of harassment, hiring and termination, discrimination, evaluation and documentation.

- · Alcohol-Free Workplace
- · Anger, Violence, and Conflict in the Workplace
- Anti-Harassment Training for All Employees California (SB1343)
- Anti-Harassment Training for Supervisors and Managers -California (SB1343/AB1825)
- · Business Ethics: Quick Refresh
- Cal/OSHA Log 300
- · CA Local Agency Ethics (AB 1234)
- Child Abuse: Mandated Reporter Training for California (General)
- · Computer Security Awareness
- · Customer Service
- · De-Escalation (General)
- · Dealing with Issues of Alcohol and Substance Abuse
- · Discipline and Termination
- · Diversity, Equity & Inclusion: Skills for Employees
- · Diversity, Equity & Inclusion: Skills for Managers
- · Drug-Free Workplace
- · Employment Practices Overview
- · Ethics in the Workplace
- · General HIPAA Awareness
- · General Office Ergonomics
- · Health & Wellness
- Hiring Practices
- · Interviewing and Hiring
- · Interviewing Skills for Managers: Conducting an Interview
- · Motor Vehicle Incident Investigation for Supervisors
- · Motor Vehicle Personnel Selection for Supervisors
- · Motor Vehicle Safety Overview for Supervisors
- Office Safety
- Performance Management
- Preventing Discrimination in the Workplace
- · Reasonable Suspicion of Alcohol for Supervisors
- · Reasonable Suspicion of Drugs for Supervisors
- · Red Flag Rules (Identity Theft Protection)
- · Sexual Harassment Awareness
- Sexual Harassment Awareness for Supervisors

- · Successful Hiring
- · Successful Termination
- · Unconscious Bias
- · Understanding Employee Leave
- · Workplace Bullying
- · Workplace Diversity
- · Workplace Stress
- · Workplace Violence

LAW ENFORCEMENT TRAINING

Vector Solutions' robust online course catalog features engaging courses covering dozens of topics germane to law enforcement officers. Courses are put through a rigorous creation process to ensure comprehensive information that features detailed lesson plans. The end result is a well-trained and prepared police force.

- · Accidents and Emergencies
- · Achieving Peak Performance
- · Adjusting to Changing Conditions
- · Aerosol Defense Spray
- · Answering Suicidal Callers
- · Approach: Buildings
- · Approach: People
- · Approach: Vehicle
- · Approaching a Suspect on Foot
- · Arrest and Control Techniques
- · Arrest Procedures
- · Basic Medical Procedures
- · Basic Physical Conditioning
- · Basic Principles of Active Shooter Response
- Bike Patrol
- · Bloodstain Evidence Analysis
- · Bloodstain Evidence Documentation
- · Body Language: Analysis of Deceptive Behavior
- · Body Language: Analysis of Pre-Attack Indicators
- · Body Language: Reading People 101
- · Body Language: Reading People 201
- · Body of Evidence
- · Bomb Tactics
- · Booking and Intake
- · Building Search Essentials
- · Bullet Ricochet Phenomena
- · Burned Evidence
- · Calls from the Hearing Impaired
- · Characteristics of Law Enforcement Vehicles
- Clandestine Drug Labs
- · Coaching for High Quality Work Performance
- Cold Case Files
- · Collapsible Baton
- · Combat Handcuffing
- · Command Presence
- · Commercial Vehicle Searches
- · Communication Essentials
- · Communication Processes
- · Community Corrections
- · Community Injury Prevention Programs

- · Composite Interviewing
- · Computer Security Awareness (LAW)
- · Concealed Carry Tactics
- · Concepts of the Duty Pistol Training Course
- · Conducting Traffic Stops
- Confined Area Survival Tactics (Modules 1-2)
- · Con Games in Jail and Prisoner Transport
- · Consent Searches: United States v. Drayton
- · Constitutional Law
- · Contact and Cover
- · Control, Verbal Judo and Defensive Tactics
- · Control Procedures for WMD Incidents
- · Core Competencies of Leadership
- · Corrections and Terrorism
- · Corruption Continuum
- · Court Tactics and Techniques
- · Crime Prevention in the 21st Century
- · Crime Scene Investigation
- · Crimes in Progress
- · Critical Incident Response
- Critical Incident Stress Management
- · Critical Infrastructure Protection (Modules 1-3)
- · Cross-Gender Supervision and Jail Crisis Response
- · Cultural Competency in Law Enforcement
- · Danger on Traffic Stops
- · Dangers of Hidden Devices
- · Dangers of Speeding
- · De-escalating the Use of Force
- · Defensive Driving Strategies
- · Detecting Strangulation
- · Direct Supervision
- Dispatch
- · Distracted Driving
- · Distracted Driving (LAW)
- · DNA Evidence and Testing
- · Domestic Violence
- · Domestic Violence (Modules 1-2)
- · Driver Safety Orientation
- · Driving Safety
- Drug Interdiction

- · Drug Investigation
- · Edged Weapon Defense Tactics
- · Elder Abuse
- · Electronic Control Devices
- · Emergency Vehicle Evacuation
- · Emergency Vehicle Operations
- · Emergency Vehicle Pursuit Operations
- · Emotional Survival in Law Enforcement
- · Ethics in Law Enforcement
- · Evaluate and Use Non-Verbal Messages
- · Evidence-Based Policing
- · Evidence Chain of Custody
- Evidentiary Reenactments
- · Excessive Force
- · Fatal Blood Loss Evidence
- · Field Sobriety Testing
- · Firearm Retention and Disarming
- · Firearm Safety in the Home
- · Firearms Training Paradigm
- · First Amendment Auditors and Sovereign Citizens
- Foot Pursuits
- · Forensic Genetics
- · Gang Dynamics
- · Gang Identification
- · Gangs and Jail Recreation
- Geographic Information Systems and Crime Analysis
- Guardians and Warriors: Seeking Balance
- Guardians on the Grounds: Police-Fire Relations and Securing Facilities
- · Handling Special Situations
- · Heart Health for Active Duty Officers

Health and Wellness in Public Safety

- High Risk Warrants
- · Homeland Security Awareness (Modules 1-6)
- · Home Seizures: Illinois v. McArthur
- · Homicide Investigation
- · Hostage Negotiations

Human Trafficking

- Hydroponics
- · Identity Crimes
- · Impaired Driving
- · Implicit Bias: Facts & Myths
- Infectious Diseases
- · Inmate/Cell Searches and Jail Escapes
- Inmate Supervision
- · Insurance Fraud
- Integrity in the Workplace
- · Interaction Principles for De-Escalation Success

- · Interpersonal Communications and Weapon Control
- · Intersection Safety
- · Jail Gangs
- · Jail Suicides and Close Quarter Assaults
- · Justice-Based Policing
- · Juvenile Corrections
- Juvenile Inmates
- Kinesics Interviewing: Reading the Suspect & Detecting Deception
- · Knife Defense Tactics
- · Large Vehicle Bombs: Post-Blast Investigation (Modules 2)
- · Laser Sighting Systems
- · Law Enforcement Personnel Standards
- · Leadership: Personal Agenda or Mission Success (LAW)
- · Legal Consideration for Police Drivers
- · Less Lethal Force
- · Mail Bombs
- · Major Supreme Court Decisions of 2004
- · Managing a Communications Division
- · Managing Confrontation with Communication
- · Mass Casualty Response
- · Medical Emergencies
- · Mental Illness
- · Mentally III Crisis Intervention
- · Micro-Clues
- · Military Courtesy for Uniformed Police Person
- · Motivation and Bureaucratic Roadblocks (LAW)
- · Motor Vehicle Theft
- Natural Disasters
- NHTSA Education Initiatives
- · Non-dominant Hand Skills
- · Non-Verbal Officer Communication
- No Regards for Human Life (Parts 1 & 2)
- · O.C. Sprays
- · Off-Duty Survival
- · Officer Involved Shootings
- · Officer Line of Duty Death
- Officer Rescue
- · Officer Training Techniques
- · Open Carry Interactions
- · Open Source Investigations
- · Operational Characteristics of the Pistol
- · Patrol Critical Incident Stress Management
- · Patrol Sex Crimes Against Children
- · Patrol Strategies and Tactics
- · Physical Control of a Raging Suspect
- Physiokinetics and Time Framing
- · Physiological Response to Stress

- · Poison Exposure Hazards
- · Police Response to Structure Fires
- · Police Shooting Tactics
- · Police Vehicle Technology
- · Policies and Procedures for Law Enforcement
- Post-Blast Investigation
- · Pressure Point Control Tactics
- · Prisoner Escort
- · Professional Communications Skills
- · Profiling Criminal Violators
- · Protection of Potential and Actual Crime Scenes
- · Pursuit Driving
- · Pursuit Driving
- · Pursuit Phases and Technologies
- · Pyroanalysis and Toxicology
- Rapidly Evolving Challenges, Perspectives, and Responsibilities of Law Enforcement
- · Rapid Vehicle Takedown
- · Recognizing Fraudulent Identification Documents
- · Recognizing Possible Suspects
- · Remote Area Techniques and Tactics
- · Report Writing to Win Cases (Modules 1-2)
- · Responding to Physical Child Abuse
- · Retroactive Amnesia
- · Risk Assessment
- Roadway Dangers
- Safe Backing
- · Safety Securing and Transporting Subjects
- · School Resource Officers
- · Servant Leadership
- Sex Crimes Against Children
- · Sex Offender Registrations
- · Sharpening Facial Recognition Skills
- · Shoot/Don't Shoot: The Jesse Kidder Incident
- Single Officer Patrol
- · Slow and Deliberate Searches
- · Stress Management:
- · Stress Reduction and Improving Officer Morale
- · Sudden In-Custody Death Syndrome
- · Suicide Bombers
- · Suicide by Cop
- · Survival Considerations for Female Officers
- · Tactical Felony Stops
- · Tactical Groundfighting
- · Tactical Jaw and Limb Control
- Tactical Response to Snipers and Mass Shootings
- Team Building
- Terrorism and the Municipal Police Department
- · The AMBER Alert System

- The Essential Component of De-Escalation and Conflict Resolution
- · The Fatal Four
- · The Fundamentals of Stress 101
- · The Fundamentals of Stress 201
- · The Graham Standard
- · The Paradigm of Pistolcraft
- · Toxicology
- Traffic Stops and Racial Profiling (Modules 1-3)
- · Training Techniques: SWAT
- · Truths of Human Interaction
- · Undercover Drug Buys
- · Undercover Drug Reversals
- · Understanding Fatigue for Law Enforcement
- · Understanding Hate Crimes
- · Use of Deadly Force: Garner v. Tennessee
- · Use of Force
- · Use of Force: Role of the 8th Amendment
- · Use of Force Decision Making
- · Vehicle Close Quarter Battle (VCQB)
- · Vehicle Compartment Searches
- · Vehicle Inspection & Maintenance
- · Vehicle Safety & Security
- · Vehicle Searches
- Verbal Judo
- · Violent Attacks
- · Visual Sense Dominance
- · Weapons of Mass Destruction Overview (Modules 1-2)
- · Witness to Excessive Force
- · Women in Law Enforcement
- · Women in Leadership (LAW)
- Workplace Diversity (LAW)
- · Workplace Violence (LAW)
- · Youth Gangs



MOTOR VEHICLE SAFETY

Vector Solutions' Online Driver Training & Compliance Program offers organizations a solution to reduce motor vehicle losses. Driver curriculum is designed to change unsafe driving behavior and reinforce critical safe-driving concepts. Courses have been tailored to meet the varied needs of drivers of automobiles, large trucks and passenger vans. Supervisor curriculum is designed to provide supervisors with the training necessary to maintain a staff of safe and capable drivers. Driver training courses and curriculum for supervisors are available.

- · Accidents & Emergencies for Large Vehicle Operators
- · Accidents and Emergencies
- · Adjusting to Changing Conditions
- Adjusting to Changing Conditions for Large Vehicle Operators
- · Aggressive Driving
- · Aggressive Driving for Large Vehicle Drivers
- · Bucket/Boom Truck Safety and Operation
- · Dangers of Speeding
- · Dangers of Speeding for Large Vehicle Drivers
- · Defensive Driving Strategies
- · Defensive Driving Strategies for Large Vehicle Drivers
- · Distracted Driving
- · Distracted Driving for Large Vehicle Drivers
- · Driver Safety Orientation
- · Driver Safety Orientation for Large Vehicle Drivers
- · Expressway and Highway Driving
- · Impaired Driving
- · Impaired Driving for Large Vehicle Drivers
- Intersection Safety
- · Intersection Safety for Large Vehicle Drivers
- · Large Vehicle Characteristics
- · Motor Vehicle Incident Investigation for Supervisors
- · Motor Vehicle Personnel Selection for Supervisors
- · Motor Vehicle Safety Overview for Supervisors
- Passenger Van Safety
- Safe Backing
- Safe Backing for Large Vehicle Drivers
- Seat Belt & Airbag Safety
- · Seat Belt & Airbag Safety for Large Vehicle Drivers
- · Securing Materials for Transportation
- Securing Materials for Transportation for Large Vehicle Drivers
- Sharing the Road
- · Sharing the Road for Large Vehicle Drivers
- · Vehicle Inspection and Maintenance

- Vehicle Inspection and Maintenance for Large Vehicle Drivers
- · Vehicle Safety and Security
- · Vehicle Safety and Security for Large Vehicle Driver



OFFICE PRODUCTIVITY

Vector Solutions' comprehensive Office Productivity Training catalog offers organizations the ability to develop employees' abilities and maximize operations. Easily deliver Adobe, Google, Intuit and Microsoft Office training online to enhance professional skills and build a foundation for career growth. With nearly 100 courses on the most frequently utilized tools in the industry, employees can gain the knowledge they need to be successful.

- · Adobe Acrobat DC Essentials
- · Gmail Essentials 2015
- · Mastering QuickBooks Online 2018
- · Microsoft Lync Essentials
- · Microsoft Sway Essentials
- · MS Windows 8: An Introduction
- · OneDrive Essentials (2016)
- · Outlook Online Essentials (2018)
- · Power BI Essentials
- · SharePoint for Site Owners
- · SharePoint Online Basics
- · Skype for Business Essentials
- What's New in Office 2016?
- · Windows 10 Essentials
- · Windows 8.1 Essentials

Microsoft Access

- · Mastering Access 2016, Basics
- · Mastering Access 2016, Intermediate
- · MS Access 2013 01: Working with Databases
- MS Access 2013 02: Creating, Modifying, and Managing Tables
- MS Access 2013 03: Working with Forms
- · MS Access 2013 04: Working with Queries
- MS Access 2013 05: Sharing and Protecting Your Data

Microsoft Excel

- · Excel: Creating Dashboards
- · Excel: Introduction to PowerPivot
- · Excel: Power Functions
- · Excel Basics for Mac
- Excel for Project Management
- Mastering Excel 2016
- · Mastering Excel 2019 Basics
- · What's New in Excel 2019

Microsoft Outlook

- Mastering Outlook 2016
- · Mastering Outlook 2016 Advanced
- · Mastering Outlook 2016 Basics
- · Mastering Outlook 2019 Basics
- · Mastering Outlook 2019 Advanced
- · MS Outlook 2013 01: Getting Started
- · MS Outlook 2013 02: Message and Contact Management
- MS Outlook 2013 03: Time and Task Management

Microsoft Office 365

- Mastering Microsoft Teams (2019)
- · Mastering Office 365 (2018)
- · Microsoft Forms Essentials
- · Microsoft Teams Essentials
- · Office 365 Groups Essentials
- · Office 365 Planner Essentials
- · OneNote for Windows 10 Essentials

Microsoft PowerPoint

- · Mastering PowerPoint 2016 Advanced
- · Mastering PowerPoint 2016 Basics
- · Mastering PowerPoint 2019 Basics
- · Power Up PowerPoint
- · What's New in PowerPoint 2019

Microsoft Word

- Mastering Word 2016
- · Mastering Word 2016, Basics
- · Mastering Word 2016, Intermediate
- · Mastering Word 2016 Advanced
- · Mastering Word 2019 Basics
- · What's New in Word 2019

OSHA & COMPLIANCE

Vector Solutions' online courses can be used to help comply with OSHA and other federal and state regulatory agency training mandates. Complete all of your required compliance training courses online, eliminating the logistic issues inherent in traditional training methods.

- · ADA Compliance in Business
- · Advanced Construction Safety (Modules 1-4)
- Advanced HAZWOPER Awareness (Modules 1–4)
- · Aerosol Transmissible Diseases
- · Alcohol-Free Workplace
- · Anhydrous Ammonia Awareness
- · Arc Flash Safety
- · Asbestos Awareness
- · Back Injury Prevention
- · Bloodborne Pathogens
- · Bloodborne Pathogens Safety
- · Building Evacuation and Emergencies
- · Cal/OSHA Log 300
- · CalOSHA Bloodborne Pathogens
- · CalOSHA Respiratory Protection
- CalOSHA Hearing Conservation
- · Combustible & Flammable Liquids
- · Combustible Dust
- · Compressed Gas Safety
- Confined-Space Entry
- · Confined Space Entry Permit Required
- Coronavirus 101: What You Need to Know
- Coronavirus 102: Preparing Your Household
- Coronavirus 103: Managing Stress and Anxiety
- Coronavirus 104: Transitioning to a Remote Workforce
- Coronavirus 105: Cleaning & Disinfecting Common Spaces
- · Coronavirus 106: CDC Guidelines for Using Cloth Masks
- · Coronavirus 107: Reopening Your Organization
- · Coronavirus 108: The Basics of Vaccines
- · Coronavirus 109 What You Should Know about Variants
- CPR Academic
- · Crystalline Silica Awareness
- · Diet & Nutrition
- · Disaster Preparedness
- · DOT Hazmat General Awareness
- Driving Safety
- · Drug-Free Workplace
- · Electrical Safety
- Eye Safety
- Fall Prevention and Protection General Industry
- Fall Protection
- Federal Acquisition Regulation Overview 3.10
- · Fire Extinguisher Safety
- Fire Prevention Safety
- First Responder Operations Level Refresher (1-4)
- · Flagger and Cone Safety
- · Flammable and Combustible Liquids
- · Forklifts: Operation
- · Forklift Safety
- General Construction Safety
- · General Electrical Hazard Awareness for Site Safety
- · General First Aid Part 1
- General First Aid Part 2
- · General HIPAA Awareness

- · General Office Ergonomics
- · Hand & Power Tool Safety
- · Hand Safety
- · Hazard Communication
- · Hazard Communication GHS
- HAZMAT Spill Prevention & Control
- HAZMAT Transportation
- · Health & Wellness
- · Hearing Conservation
- · HIV/AIDS Awareness
- · Hydrogen Sulfide Awareness
- · Incident Investigation
- · Indoor Air Quality
- · Industrial Ergonomics
- · Introduction to OSHA
- · Laboratory Safety
- · Ladder & Scaffolding Safety
- · Ladder Safety
- · Laser Safety
- · Lead Awareness
- · Lock-Out / Tag-Out
- · Lockout Tagout for Authorized Employees
- · Office Safety
- · Personal Protective Equipment
- · Radiation Safety
- · RedVector EHS Regulatory Overview
- · RedVector Ethylene Oxide Safety
- RedVector Exit Routes, Emergency Action Plans & Fire Prevention Plans
- · RedVector Eye and Face Protection
- · RedVector Introduction to Powered Industrial Trucks
- RedVector Ladder Safety
- · RedVector Legionella Prevention and Control
- · RedVector Triethylaluminium Safety Awareness
- · RedVector Walking and Working Surfaces
- · Respiratory Protection
- · Risk Assessment Analysis
- · Safe Operation of Utility Vehicles
- · Safety Management: Incident Investigation
- · Safety Management: OSHA Recordkeeping
- · Safety Showers and Eye Washes
- Sexual Harassment Awareness
- Sexual Harassment Prevention: Quick Refresh
- · Slips, Trips, & Falls Prevention
- · Trenching & Shoring
- · Welding Safety
- Working in Extreme Temperatures
- · Workplace Bullying
- · Workplace Diversity
- Workplace Stress
- · Workplace Violence

PROJECT MANAGEMENT

Vector Solutions is pleased to offer more than 50 titles aimed at helping public entities develop project managers who are equipped to achieve organizational goals.

- Advanced Project Management: Advanced Project Risk Management
- Advanced Project Management: Advanced Project Scheduling
- Advanced Project Management: Converting Strategy Into Action
- Advanced Project Management: Executing Complex Programs
- · Advanced Project Management: Integrated Project Delivery
- · Advanced Project Management: Managing Project Teams
- Advanced Project Management: Project Management in a Dynamic Environment
- Advanced Project Management: Project Performance Management
- Advanced Project Management: Sustainability in Project Management
- Advanced Project Management: The Power of Project Leadership
- Advanced Project Management: Understanding the Project, Program, and Portfolio Architecture
- · Agile Project Management: 01 Agile Series Overview
- Agile Project Management: 02 Traditional vs. Agile Project Management
- Agile Project Management: 03 Agile Manifesto Principles 1- 6
- Agile Project Management: 04 Agile Manifesto Principles 7-12
- Agile Project Management: 05 Value Driven Project Management
- Agile Project Management: 06 Setting Vision and Prioritization in Agile Projects
- Agile Project Management: 07 Scrum and Extreme Programming (XP) Methodologies
- Agile Project Management: 08 Other Less-Common Agile Methodologies
- · Agile Project Management: 09 Planning Agile Projects
- · Agile Project Management: 10 Estimating Agile Projects
- · Agile Project Management: 11 Implementing Agile Projects
- Agile Project Management: 12 Team Formation and Creating an Agile Environment
- Agile Project Management: 13 Communication in Agile Projects
- Agile Project Management: 14 Increasing Agile Stakeholder Engagement
- Agile Project Management: 15 Soft Skills and Servant Leadership in Agile Projects
- Agile Project Management: 16 Testing and Risk Management in Agile Projects
- Agile Project Management: 17 Problem Detection, Metrics, and Resolution in Agile Projects

- Agile Project Management: 18 Quality and Earned Value Management in Agile Projects
- Agile Project Management: 19 Continuous Improvement for Management and Project Agility
- Agile Project Management: 20 PMI Code of Conduct in Agile Management
- Agile Project Management: PMI Agile Certified Practitioner (PMI-ACP)® Exam Prep
- From AEC Project Manager to Principal 1: Foundations of Management
- From AEC Project Manager to Principal 2: Marketing Your Services
- From AEC Project Manager to Principal 3: Negotation Outcomes & Strategies
- From AEC Project Manager to Principal 4 & 5: Manpower & Quality
- From AEC Project Manager to Principal 6: Financial Management
- · Keys to On-Time, On-Budget Results
- · PMBOK® Guide Sixth Edition: 01 Overview
- · PMBOK® Guide Sixth Edition: 02
- PMBOK® Guide Sixth Edition: 03-Project Management Process Groups
- PMBOK® Guide Sixth Edition: 04-Execution, Monitoring and Controlling
- PMBOK® Guide Sixth Edition: 05-Project Change Control and Closure
- PMBOK® Guide Sixth Edition: 06-Initiation Basics,
 Developing a Project Charter and Project Management Plan
- PMBOK® Guide Sixth Edition: 07-Collecting Requirements and Defining Scope
- PMBOK® Guide Sixth Edition: 08-Monitor and Control Project Scope
- PMBOK® Guide Sixth Edition: 09-Defining and Sequencing Project Activities
- PMBOK® Guide Sixth Edition: 10-Developing and Controlling the Project Schedule
- PMBOK® Guide Sixth Edition: 11-Estimating Activity Resources and Duration
- PMBOK® Guide Sixth Edition: 12-Controlling Costs
- PMBOK® Guide Sixth Edition: 13-Estimating & Budgeting Project Costs
- · PMBOK® Guide Sixth Edition: 14-Project Quality Planning
- PMBOK® Guide Sixth Edition: 15-Quality Assurance and Cost Control
- PMBOK® Guide Sixth Edition: 16-Managing Projects for Human Resources

- PMBOK® Guide Sixth Edition: 17-Planning Projects for Human Resources
- PMBOK® Guide Sixth Edition: 18-Processes for Managing Project Communications
- PMBOK® Guide Sixth Edition: 19-Stakeholders and the Communication Management Plan
- PMBOK® Guide Sixth Edition: 20-Identifying Project Risks
- PMBOK® Guide Sixth Edition: 21-Performing Risk Analysis
- PMBOK® Guide Sixth Edition: 22-Risk Management Planning
- PMBOK® Guide Sixth Edition: 23-Risk Response, Monitor and Control
- PMBOK® Guide Sixth Edition: 24-Managing Procurement During Your Project
- PMBOK® Guide Sixth Edition: 25-Planning Procurement for Your Project
- PMBOK® Guide Sixth Edition: 26-Stakeholder Identification and Planning
- PMBOK® Guide Sixth Edition: 27-Project Stakeholder Engagement and Communication
- PMBOK® Guide Sixth Edition: Test Me-Project Management Professional (PMP)®
- RVLS-3182 Agile Project Management: Test Me-PMI Agile Certified Practitioner (PMI-ACP)® Exam
- The Ultimate Project Manager, Chapter 01: Today's Project Manager
- The Ultimate Project Manager, Chapter 02: Marketing And Proposals
- The Ultimate Project Manager, Chapter 03: The Contract Agreement
- The Ultimate Project Manager, Chapter 04: The Project Management Plan
- The Ultimate Project Manager, Chapter 05: The Project Schedule
- The Ultimate Project Manager, Chapter 06: The Project Budget
- The Ultimate Project Manager, Chapter 07: Leading The Project Team
- The Ultimate Project Manager, Chapter 08: Managing Client Relationships
- The Ultimate Project Manager, Chapter 09: Developing Effective Communications
- The Ultimate Project Manager, Chapter 10: The Project Startup
- The Ultimate Project Manager, Chapter 11: Managing Your Time
- The Ultimate Project Manager, Chapter 12: Managing Project Studies And Reports
- The Ultimate Project Manager, Chapter 13: Managing Design And Construction Phases
- The Ultimate Project Manager, Chapter 14: Managing Project Quality
- The Ultimate Project Manager, Chapter 15: Managing Project Risks

- The Ultimate Project Manager, Chapter 16: Project Financial Management
- The Ultimate Project Manager, Chapter 17: Project Management And Design Technology
- The Ultimate Project Manager, Chapter 18: Monitoring And Controlling The Project
- The Ultimate Project Manager, Chapter 19: Project Closeout
- The Ultimate Project Manager, Chapter 20: Alternative Project Delivery Methods
- The Ultimate Project Manager, Chapter 21: A/E Project Management Benchmark Data
- The Ultimate Project Manager, Series Summary: The Short and Sweet Version



CYBERSECURITY

Threats of cybersecurity breaches are on the rise, and agencies must be proactive in protecting sensitive corporate and personal information. Vector Solutions' online cybersecurity training catalog features courses with up-to-date lessons for browser, email and password security to improve cybersecurity awareness amongst employees and mitigate risks to your agency's data.

- · Browser Security Basics
- Cybersecurity Awareness for Business Leaders: Creating a Cyber Security Culture
- Cybersecurity Awareness for Business Leaders: Incident Preparedness and Management Planning
- Cybersecurity Awareness for Business Leaders: Laws and Global Compliance Standards
- Cybersecurity Awareness for Business Leaders: Safeguarding Against Social Engineer Attacks
- Cybersecurity Awareness for Employees: Classifying and Safeguarding Data for Corporate and Personal Use
- Cybersecurity Awareness for Employees: End-User Best Practices
- Cybersecurity Awareness for Employees: Security Awareness

 Essentials
- · Cybersecurity Awareness for Employees: Social Engineering
- · Cybersecurity Overview
- · Emailed and Messaging Safety
- · Password Security Basics

SCHOOL DISTRICTS

Vector Solutions offers a comprehensive catalog of online courses for school district employees. Courses are designed to enhance knowledge and ensure safety in scholastic environments, covering a wide range of topics for principals, teachers, supervisors, librarians, custodians, food service employees and school security personnel. Courses cover the following categories: Emergency Operations Management, Environmental, Health, Human Resources, Library Services, Nutrition Service, School Safety & Behavioral and Transportation.

- · Adjusting to Changing Driving Conditions (EDU)
- · Aerosol Transmissible Diseases (EDU)
- · Asbestos Safety (EDU)
- · Athletes and Sudden Cardiac Arrest (EDU)
- · Avoiding Slips, Trips, and Falls (EDU)
- Back Injury Prevention (EDU)
- · Bloodborne Pathogens Safety (EDU)
- Breaking Up Student Fights (EDU)
- · Bullying Risks for Students with Disabilities (EDU)
- · Bus Drivers: Ergonomics and Avoiding Injury (EDU)
- · California Integrated Pest Management (EDU)
- Child Abuse: Mandated Reporter Training (EDU)
- Classroom Safety Special Education (EDU)
- Computer Security Awareness (EDU)
- · Crossing Guard Safety (EDU)
- · Defensive Driving Strategies (EDU)
- Distracted Driving (EDU)
- Driver Safety Orientation (EDU)
- · Driving Accidents & Emergencies (EDU)
- Electrical Safety (EDU)
- Emergency Operations Plans In Action (EDU)
- Ethics in the Workplace (EDU)
- · Evacuating Students with Disabilities (EDU)
- · Everyday Safety in Classrooms (EDU)
- FERPA: Protecting Student Privacy (EDU)
- · Fire Extinguisher Safety (EDU)
- Fire Prevention Safety (EDU)
- Food Safety, Foodborne Illness & Kitchen Sanitation (EDU)
- Food Service General Safety (EDU)
- · Food Services Proper Lifting (EDU)
- General First Aid Part 1 (EDU)
- General First Aid Part 2 (EDU)
- General Office Ergonomics (EDU)
- · Hazmat Spill Prevention & Control (EDU)
- Hearing Conservation (EDU)
- Incident Investigation (EDU)
- Introduction to Understanding the Basics of LGBT Identities (EDU)

- Introduction to Understanding the Rights of LGBT Students (EDU)
- · Large Vehicle Characteristics (EDU)
- · Lead Awareness (EDU)
- · Liability in Sports (EDU)
- · Maintaining Professional Staff/Student Boundaries (EDU)
- · Managing Difficult Behaviors (EDU)
- · Passenger Van Safety (EDU)
- Personal Protective Equipment (EDU)
- · Planning for an Emergency (EDU)
- · Playground Safety (EDU)
- Playground Supervision (EDU)
- Preventing Cyberbullying (EDU)
- · Preventing Sexual Harassment: Students (EDU)
- Principal's Recognition of Hazards on a School Campus (EDU)
- Proper Lifting (EDU)
- Proper Lifting Library Operations (EDU)
- · Proper Use of Seclusion and Restraint (EDU)
- · Recognizing and Preventing Youth Suicide (EDU)
- · Respiratory Protection (EDU)
- · Safety in the Science Lab (EDU)
- · Safe Use of Utility Vehicles (EDU)
- · School Bullying (EDU)
- · School Bus Behavior and Discipline (EDU)
- School Meal Compliance (EDU)
- School Shooting Awareness (EDU)
- School Violence and Weapons (EDU)
- · Science Laboratory: Chemical Spill Safety (EDU)
- Sexual Harassment Awareness (EDU)
- Sexual Harassment Prevention for Supervisors (California AB1825) (EDU)
- · Sexual Misconduct in Schools (EDU)
- Spanish Version Mandated Reporter Training for California (EDU)
- Special Education Transportation: Handling Needs on Mixed Buses (EDU)
- Special Education Transportation: Laws and Regulations (EDU)

- Special Education Transportation: Lifts and Mobility Equipment (EDU)
- Special Education Transportation: Transportation Problems (EDU)
- Special Education Transportation: Types of Disabilities and Special Needs (EDU)
- Student Concussions (EDU)
- Student Safety Restraint Systems (EDU)
- Supervision and Oversight of Students (EDU)
- Techniques for De-Escalation (EDU)
- Title IX and Sexual Misconduct (EDU)
- Title IX in Higher Education: Sexual Misconduct (EDU)
- Wheelchair Securement and Safety (EDU)
- Working in Extreme Temperatures: Heat Illness Prevention (EDU)
- Working in Extreme Temperatures: Working in Cold Climates (EDU)
- Workplace Diversity (EDU)
- · Workplace Violence (EDU)



SMARTTEAM - PROFESSIONAL DEVELOPMENT

Vector Solutions provides online training courses to help employees improve their productivity in the workplace. These courses educate employees on customer service skills, leadership abilities, health and wellness, sales knowledge, and much more. By training with Vector Solutions, employees can improve their abilities and become more effective employees.

Comprehensive Sales Program

Discusses how to approach cold calls, create winning phone scripts, how to identify qualified prospects and most importantly how to close the sale. Additionally, you'll get a course on B2B sales as well as a course on the complete sales cycle.

- · Smart Sales 1: Understanding the Psychology of Sales
- Smart Sales 2: Identifying the Decision Maker & Setting Appointments
- · Smart Sales 3: Securing Appointments & Advancing the Sale
- · Smart Sales 4: Overcoming Objections & Closing the Sale
- · Smart Sales 5: Business-to-Business Sales
- · Smart Sales 6: The Sales Cycle

Manager Essentials

Helps every manager master the essentials, including how to motivate and inspire every member of a team to increase productivity, morale, and ultimately the success of your business.

- · Smart Management: The Art & Science of Delegation
- Smart Workplaces: Putting Your People First (Personnel Administration)
- · Smart Management: Methods for Motivating Your Team

Quality Essentials

Provides an overview on how to build quality awareness, move on to systematic problem solving and conclude with process improvement. Our Quality Essentials Certificate is a must have for all team members and will help all levels of the organization improve quality, whether you are a frontline team member or the CEO.

- · Smart Quality: Building Quality Awareness
- Smart Quality: Process Improvement
- · Smart Quality: Systematic Problem Solving

Smart Business Writing

In today's business world, e-mails, proposals, and reports are important forms of business communication. These interactive online courses educate employees on communication best practices in a professional setting.

- · 4 Stages to Writing Your Best
- · Email Do's and Don'ts
- · How to Write Powerful & Persuasive Emails
- · Short, Sweet and To-the-Point Reports
- · Tackling the Technical Proposal
- · Writing Effective Emails

Customer Service

In customer service, employees are representative of a business. That's why it's important for employees to represent to the company professionally. These interactive courses are designed to help employees understand how to provide exceptional customer service.

- · 3-Steps to Successful Customer Interaction
- · Courtesies, Attitude, and Ethics
- · Effective Verbal and Nonverbal Communication
- · Handling Customer Complaints
- · Listening for Understanding

Finance

A detailed budget helps an organization determine its financial position and where it needs to go in the future. Vector Solutions' interactive online courses help organizations establish and maintain a budget that works for you.

· Creating a Budget that Works for You

Health & Wellness

Vector Solutions' Health & Wellness courses are designed to educate employees on health and wellness. This curriculum contains titles in safety, health, and mental health covering fundamental information to improve lifestyles and performance of employees.

- · Best Practices to Help You Quit Smoking
- · Bloodborne Pathogens
- · Child Nutrition How to Avoid/Prevent Childhood Obesity
- · Core Values and Finding a Purpose in Life
- · Drinking Responsibly
- Eating Right
- · Goal Setting and Visualization Techniques
- · Happiness is a Choice Keys to Living a Joyful Life
- · HIPAA Privacy Standards for Everyone
- · Keys to Successful Parenting
- Managing Anger and Emotions
- · Managing Your Cholesterol and Blood Pressure
- · Mastering Marriage
- Physical Fitness Choosing an Exercise Plan That's Right for You
- Proper Posture and Breathing
- · Reducing Stress and Anxiety
- Safe Driving
- · Surviving and Thriving After Divorce
- · Yoga & Meditation Finding your Inner Chi

Leadership

Leadership development is ultimately self-development, and this series of courses will help leaders in your organization meet that daily challenge. This series inspires leaders to create a workplace that rejoices in celebration and encourages the best efforts from everyone.

- · Part 1 What Leaders Do
- · Part 2 Model the Way
- · Part 3 Inspire a Shared Vision
- · Part 4 Challenge the Process
- · Part 5 Enable Others to Act
- · Part 6 Encourage the Heart

Management

These online courses cover important management topics. Vector Solutions' interactive Management courses are designed to help one gain a general knowledge of various techniques required to interact with co-workers, supervisors, managers, clients, and vendors.

- · 7 Steps to Regaining Control of Your Day
- Anti-Harassment Training for All Employees Non-State Specific
- · Building Quality Awareness
- · Business Essentials
- · Coaching for Better Performance
- Code of Conduct Ethics Education & Social Media Guidelines
- · Data Security
- · Designing Safe Workspaces & Preventing Injury
- · Discrimination in the Workplace for Managers
- · Effective Performance Review Practices
- · Equal Employment Opportunity and Diversity for Managers
- · Getting the Most out of a Multigenerational Workforce
- · Hiring the Right Talent Customer Service
- · Hiring the Right Talent Sales
- · How to Handle Workplace Challenges
- Key Skills for Managing & Coaching Your Team
- · Keys to On-Time, On-Budget Results
- · Lawful Employee Discipline
- · Lawful Hiring Practices
- · Lawful Termination Practices
- · Managing a Geographically Distributed Workforce
- · Methods for Motivating and Mentoring Your Team
- Optimizing LinkedIn for Sales Prospecting and Business Networking
- Preparing for a Pandemic Flu Outbreak
- · Process Improvement
- · Protecting Your Team against Violence at Work
- · Putting Your People First Personnel Administration
- · Responsible Social Media for Team Members

- · SMART Goals Setting Effective Targets for Success
- · Successfully Transitioning from Team Member to Manager
- · Systematic Problem Solving
- The 80/20 Rule for Making Every Minute Count
- · The Art & Science of Delegation
- Understanding the Family Medical Leave Act (FMLA)
- · Webinars Conducting a Web-based Presentation

Sales

Sales courses are designed to help develop professional sales skills. These titles are comprised of a six-part and 10part series that discuss the preparation, strategy, and process of the sales cycle to ultimately close the sale.

- · Advanced Tele-Prospecting Closing the Call
- · Advanced Tele-Prospecting Creating Opening Statements
- Advanced Tele-Prospecting Dealing With Dismissive Objections
- Advanced Tele-Prospecting Follow-up Strategies and Tactics
- · Advanced Tele-Prospecting Getting Past Gatekeepers
- Advanced Tele-Prospecting Handling Smokescreen and Authentic Objections
- Advanced Tele-Prospecting Overview and Pre-Call Planning
- · Advanced Tele-Prospecting Presenting an Offer
- · Advanced Tele-Prospecting Qualification and Questioning
- Advanced Tele-Prospecting Using Email in the Tele-Prospecting Process
- · Business-to-Business Sales
- Identifying the Decision Maker & Setting Appointments
- · Overcoming Objections & Closing the Sale
- · Securing Appointments & Advancing the Sale
- · The Sales Cycle
- · Understanding the Psychology of Sales

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WATER & WASTEWATER

Vector Solutions' Water and Wastewater continuing education courses have been designed to fulfill both the safety and technical recertification requirements for all levels of water industry professionals. Please contact Vector Solutions for details regarding how Vector Solutions' courses meet requirements for each state. Courses cover the following categories: Environmental Awareness, General Safety, Human Resources, Occupational Health and Technical.

- · Advanced HAZWOPER Awareness (Modules 1-4)
- · Alcohol-Free Workplace
- Aguifer Remediation
- · Asbestos Awareness
- · Backflow Prevention Methods
- · Backflow Prevention Overview
- Back Injury Prevention
- · Bloodborne Pathogens Safety
- · Building Evacuation and Emergencies
- · Coagulation, Flocculation and Sedimentation
- · Combustible & Flammable Liquids
- · Compressed Gas Safety
- · Confined-Space Entry
- · Corrosion Control
- CPR Academic
- Diet & Nutrition
- Disaster Preparedness
- · Disinfection Basics
- · Distribution Service to Customers
- · Distribution System Materials and Equipment
- · Drinking Water Quality Critical Parameters
- · Drinking Water Quality Monitoring & Security
- Driving Safety
- · Drug-Free Workplace
- · Effective Groundwater Supply Management (RedVector)
- · Effective Meter Reading
- · Emergency Response to Terrorism (Modules 1-4)
- · Eye Safety
- Fall Protection
- Filtration Basics
- · Fire Extinguisher Safety
- · Fire Prevention Safety
- Flagger and Cone Safety
- · Forklift Safety
- · General Construction Safety
- · General First Aid Part 1
- General First Aid Part 2
- · General Office Ergonomics
- Groundwater Contamination Aquifer Remediation
- · Ground Water Treatment
- · Hand & Power Tool Safety
- · HAZMAT Spill Prevention & Control
- HAZMAT Transportation
- · Health & Wellness
- · Hearing Conservation
- Hydraulics
- · Incident Investigation

- · Indoor Air Quality
- · Industrial Ergonomics
- · Laboratory Safety
- · Ladder & Scaffolding Safety
- · Laser Safety
- · Lead Awareness
- · Lead Contamination of Public Water Systems
- · Lock-Out / Tag-Out
- · Low Voltage Electrical Safety
- · Machine Guarding
- · Maintenance on Pumps, Motors, and Circuits
- · Materials Handling, Storage, Use, & Disposal
- · Mathematics Applied
- · Mathematics Basics
- · Office Safety
- · Personal Protective Equipment
- · Principles of Debt Collections
- · Pumping Stations Piping, Valves and Hydraulics
- · Pumping Stations Pumps, Motors and Electrical Systems
- · Radiation Safety
- · Reasonable Suspicion of Alcohol for Supervisors
- Reasonable Suspicion of Drugs for Supervisors
- Rehabilitation of Water Distribution Systems: Current Technologies
- Rehabilitation of Water Distribution Systems: Designing Renewal Projects
- Rehabilitation of Water Distribution Systems: Selecting Rehab Methods
- · Respiratory Protection
- · Right-to-Know (Hazard Communication)
- · Risk Assessment Analysis
- Sexual Harassment Awareness
- · Slips, Trips, & Falls Prevention
- · Storm Water Pollution Prevention
- · Trenching & Shoring
- · Wastewater Treatment
- · Water Industry Excavation
- · Water Main Installation
- · Welding Safety
- · Working in Extreme Temperatures
- · Working Over or Near Water
- Workplace Diversity
- · Workplace Stress
- Workplace Violence



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